

RESUME

SUJONO, Chem Eng, MBA

- **Personal:**

- Place/Birth date : Magetan, East Java, Indonesia, April 24, 1966
- Marital Status : Married, with 3 children

- **Education:**

- 2000 Chartered Financial Analyst (CFA), Level 1, investment & portfolio risk management, US SEC AIMR Curriculum, Master of Business Administration (MBA). International Management Prasetya Mulya Business School, Graduate School of Management
- 1990 Chemical Process Engineer (Chem Eng, Gas & Petrochemical Processing Department, Faculty of Engineering, University of Indonesia)

- **Employment History:**

*2010 - present Director, PT.Prodigy Energy Resources
Director, PT.Tri Mitra Bayany*

2005- Mar 2010 :Vice President Infrastructure & Logistics, PT. Walinusa Energi

2002-2005: Regional Manager Indonesia, ThyssenKrupp MinEnergy GmbH (TKM), Germany.

The company engaged in Indonesian activities relating to mineral and energy investments, petcoke and coal trading. During my tenure, I negotiated and closed several long-term spot coal trading contracts with PT Arutmin Indonesia that operates coal mines in Bengkulu and South and East Kalimantan. Under these contracts coal was sold and exported directly to Asian and Europe countries and through Thyssen Krupp's worldwide coal trading network.

TKM also invested US\$6,500,000 in a coal in Bunyu, Indonesia, PT Garda Tujuh Buana. TKM acted as the financier and exclusive marketing agent for project and PT Garda acted as the project's mining contractor. TKM's business focus was in South and East Kalimantan and Bengkulu. And in 2004 is invested US\$100,000,000 in pipeline projects and coal mining projects having a production capacity of 2,500,000 tons per annum.

1995-2001: A Bimantara Citra company, as a Business development & project side of geothermal IPP electricity, Petrochemical Plant and Chemical trading

2000 : *President Director, PT Perri International Indonesia,*

I managed all of the company' s activities including the securing the financing for its lubricant business in Indonesia. PT Perri's clients included major industrial and marine companies and during my tenure the company' s sales were markedly improved through the entry into long-term supply contracts covering various types of lubricants.

1999 : *Operation Director, PT Nicor Lubrindo Pratama*

At the time of this company's startup, I was appointed its Operations Director to manage the company's development in the areas of operations, finance, marketing and human resources. The company' s main objective was to develop a lube oil blending plant (LOBP) in anticipation of increases in Indonesian oil/lubricant needs. During my tenure, I handled the trading of lube based oil in international markets, negotiated sales contracts with buyers, sought and secure international investment funds, formulated and implemented marketing strategies through identification of potential international lubricant markets and the planning of company activities to penetrate those markets. The company's total lube-based oil sales during my tenure reached US\$ 18 million a year and the company's capex reached an estimated US\$ 20 million

1998 : *General Manager, PT Nusa Laras Lestari*

Due to the ASIA economic crisis, the Datra Bimantara investment activities were down, and I was assigned to the sister company as its GM to manage it finances and trading activities. I handled the marketing of specialty Union Carbide (Dow Chemical) chemical products to Pertamina and production sharing contract (PSC) oil companies. During my tenure I consummated US\$ 4.5 million in yearly sales basis for the company.

1995 : *Project and Business Development Manager, PT Datra (PT Dharmasatrya Arthasentosa)*

During my tenure, PT Datra was comprised of a local group of companies engaged in investing in manufacturing. One of my responsibilities was to develop a new asphalt business with Pertamina. I prepared the entire business plan, handled all negotiations with government entities (MIGAS and Pertamina), handled investor relations (mostly with Japanese and US companies), oversaw legally-related matters, coordinated all activities of project sub-teams and reported directly to the company' s President Director. The project' s capex was valued at US\$ 20 million.

While with the company, I also prepared and economic valuation for an LPG receiving terminal project, sourced funding for the project (mostly from Japanese companies), prepared the location layout, handled equipment selection, was the leader of the team responsible for project negotiations and government relations and reported directly to the President Director. The project' s capex was valued at US\$ 120 million.

Also during the employment, I also acted as the Engineering Manager on the Ulubelu Geothermal Project that PT DATRA, as the IPP (Independent Power Producer) company developed along with PLN (the Indonesian state-owned electricity company). My responsibilities included EPC (Engineering, Procurement and Construction) bidder selection, electricity price negotiations, drilling evaluations, plant location decisions, review partner proposals (Calpine — USA), well planning and optimization with Pertamina as the geothermal producer. The project capex was valued at US\$ 330 million

1991-1995:

EDP and Production Engineer, Unocal Indonesia Company

Unocal is a large USA-based multinational oil/gas company with major activities in exploration, producing, processing and marketing of oil/gas products worldwide. Its main Indonesian oil field is located in East Kalimantan. During my employment, I graduated from Unocal's Engineering Development Program (EDP) which is conducted for prospective employee being groomed for future senior positions. During the program, I rotated through a number of positions in Unocal's production, reservoir and drilling departments and eventually was appointed as a production engineer position. I handled several well production evaluations, well tests and reservoir simulations and optimizations while in reservoir department. While in the drilling department, I was an assistant foreman for drilling activities and prepared well plans, coordinated with other departments and handled material planning, procurement and drilling coordination as well as others activities.

As a production engineer, my responsibilities included well production optimization, designing surface facilities, pipeline simulations, field problem solving. I handled the economic evaluation, piping layout, instrumentation, start-up and managed the operation and maintenance of a gas compression project. I promoted the installation of a hydro cyclone system at the Attaka, Sepinggan production field in order to reduce production oil flow friction in order to increase oil production. As a project leader [NOTE: What kind of project was it?], I performed equipment testing,

prepared economic valuations, designs and contracts, made contract bidder selections, procured and installed equipment and coordinated project start-up and operation and maintenance planning with the field area team. I've also designed a future Unocal north area (Attaka, Serang, Melahin/Kerindingan) gas complex interconnection compression system network.

I left Unocal' s employment for family-related reasons and UNOCAL gave me a honor as a most valuable engineer certificate and will accept me as employee automatically if I needed in the range 2 years from resignation time.

1990-1991 : Research Engineer & Post Graduate in Master do Science of Chemical Engineer, Tokyo Institute of technology, UI and Pertamina.

Due to non-renewable oil/gas reserve, Pertamina give a grant to UI and TIT for a joint research program and the funding of a postgraduate degree program in "Gas to Liquid Conversations" for leading Indonesian engineers. The main goal of the programs was to increase the yield/output for the processing of gas (mainly methane) into liquid products (Ethylene or others) efficiently using catalyst technology. The main target of the program was to convert Natuna field gas production with high CO₂ content into high value added products like ethylene, propylene.

1986-1989: Assistant Lecturer at Faculty of Engineering, Univerisity of Indonesia (FTUI), Gas & Petrochemical Engineering Department

While a student at FTUI, I was appointed as an Assistant Lecturer in the areas of basic chemistry, physical chemical laboratory & process equipment by the Dean of the Engineering Faculty, and was responsible for preparing course materials and sample problem solving cases. Letter from Dean Faculty of engineering, University of Indonesia endorses this appointment.